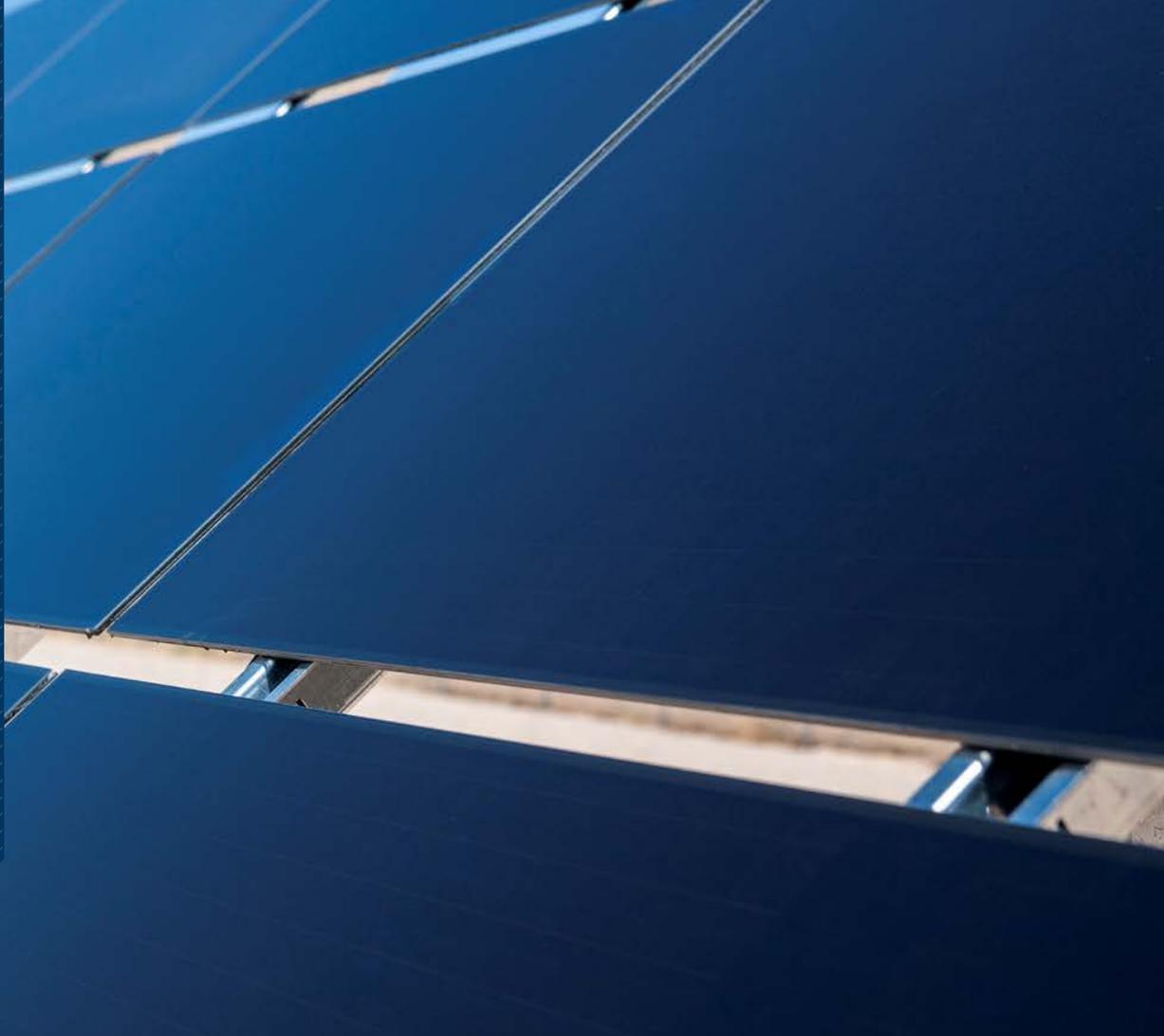


# FIRST SOLAR ENERGY SERVICES:

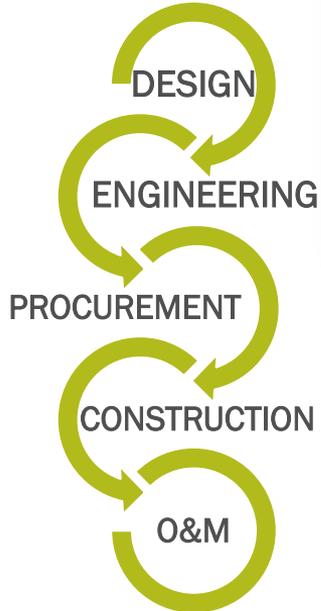
## SUPPLY INTRO

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Procurement & Contracting  
Department



# THE FIRST SOLAR *ADVANTAGE*



- Over **17 GW+** modules deployed / **7 GW+** of Power Plants under operations globally
- **LONGEVITY** of regional Power Plant operations
  - *most solar plants are designed to operate for 25 plus years*
- Strongest balance sheet in the Solar industry
  - *\$9B in facilitated financing and \$2B net cash*

— Leader in every facet of solar industry

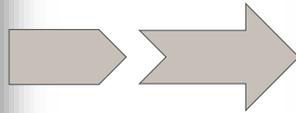


- Opportunities for supply of **SERVICES** and **TANGIBLES** of almost **EVERY** type and industry
  - *Become setup and be added to our GLOBAL list of Suppliers, Vendors, Subcontractors, and Consultants*

# OUR SCALE DRIVES THE OPPORTUNITIES FOR EXTERNAL SUPPORT...

## Average components in 1MW Block

- 3+ acres of solar modules
- ~17,000 solar modules
- 1,000+ strings
- 35,000+ connectors
- 1,500+ fuses
- 2 inverters
- 1 transformer
- 1 mile of wiring
- 0.1 weather stations



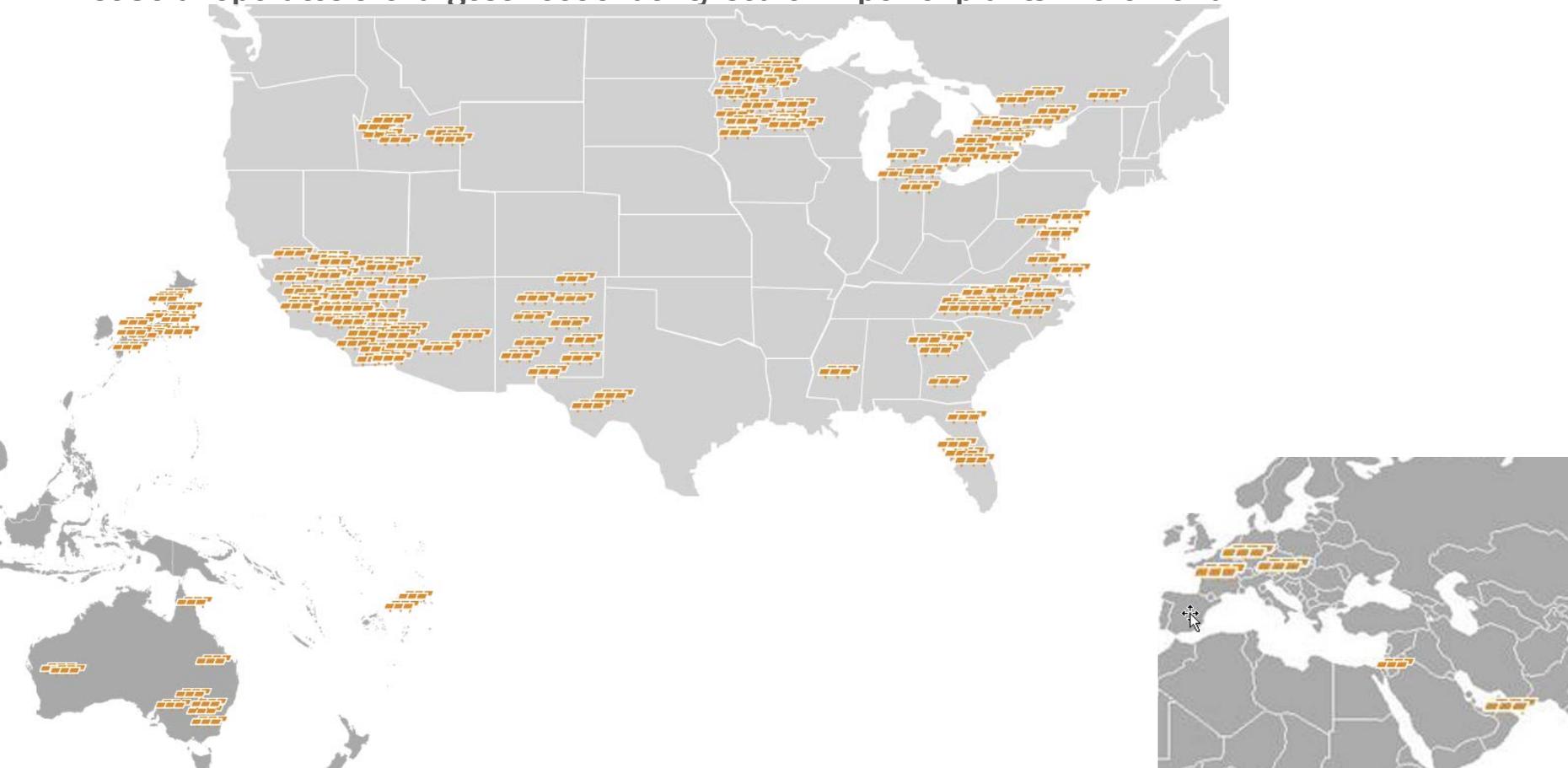
## Average components in 250MW Plant

- 750 + acres of solar modules
- ~4.25 million solar modules
- 250,000+ strings
- 8.75 million + connectors
- 375,000 + fuses
- 500 inverters
- 250 transformer
- 250 miles of wiring
- 25 weather stations



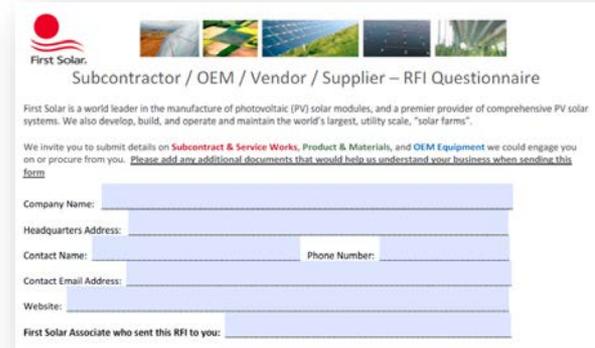
# FIRST SOLAR O&M PLANTS +7GW

First Solar operates the largest fleet of utility-scale PV power plants in the world.



# INVITATION TO POTENTIAL SUPPLIERS, VENDORS, & SUBCONTRACTORS

- We invite you to complete the Request for Information form attached here. Submit it so we can learn more about you and your offerings.



The screenshot shows the 'Subcontractor / OEM / Vendor / Supplier – RFI Questionnaire' form. At the top left is the First Solar logo. To the right are five small images showing solar panels and solar farms. Below the title, a paragraph describes First Solar as a world leader in photovoltaic (PV) solar modules and a premier provider of comprehensive PV solar systems. It also mentions that they develop, build, and operate and maintain the world's largest, utility scale, "solar farms". A second paragraph invites the user to submit details on Subcontract & Service Works, Product & Materials, and OEM Equipment, and to add any additional documents that would help understand their business. The form contains several input fields: Company Name, Headquarters Address, Contact Name, Phone Number, Contact Email Address, Website, and First Solar Associate who sent this RFI to you.

- To learn more about First Solar, please see our Corporate Overview video, link to view: [First Solar Corporate Overview - YouTube](#)

